

## **Confidential**

### **Talking Points**

- Thank you for taking the time to meet with us today.
- My name is Martin J. Gavin and I am the President & CEO of Connecticut Children's Medical Center.
- I am here to as both a member of the proposed 6 Hospital Research and Educational Collaborative as well as someone who has worked in the medical field all his life.
- This partnership and its educational collaboration is larger than just two hospitals partnering, this is about the future of our region's health care and about creating an economically sustainable and thriving medical and educational hub for the Capital region.
- As you know, the John Dempsey Hospital is simply not a sustainable economic model. If Dempsey closes, not only will the state will lose thousands of jobs, it will also further strain our regional health care system, at a time when we need it more than ever.
- This plan seeks to take the benefits of all participating hospitals and to connect them, making the individual pieces a much stronger whole.
- What this plan does is turn UCONN's 200+-bed, 63<sup>rd</sup> ranked teaching hospital into an 1,100 bed world-class teaching hospital, ranked in the top 30.
- Also, as part of this plan, an educational collaborative would be created among Hartford Hospital, UCHC, St. Francis Hospital and Medical Center, the Connecticut Children's Medical Center and The Hospital of Central Connecticut.
- The collaborative would significantly enhance the educational programs for UCONN's students and for the region's patients.
- The addition of these services and infrastructure could instantly elevate the university program helping to make it more competitive, which in turn will result in more students and a higher retention of top-notch faculty.
- By building on our existing educational and budding research foundation, we would expand it and help us retain and attract the same young surgeons and practitioners that we help to train everyday.

- If we can make this vision a reality, we will not only transform healthcare in the region we will also transform our local economy.
- This plan will can help Dempsey grow: adding hundreds of jobs, making the hospital financially viable and resulting in a huge economic stimulus for our region.
- In addition, this plan would further the existing educational network between the area hospitals and foster the growth of a bio-medical industry.
- This isn't simply about merging a few area hospitals; it's about building a better health care system and economic base for our region.
- While I certainly understand that these are very difficult times, I firmly believe that this is an opportunity that will have tremendous cost savings and health benefits for everyone.
- Success in the endeavor means more than saving jobs. It means creating new jobs and helping more working families in these tough times.
- This plan is not about treading water, it is about lifting all boats.
- Again, while I fully respect the very difficult choices you will need to make, I do believe the Hartford plan can be part of the economic solution, if we can move forward.
- Thank you for your time.

Thank you,

Martin J. Gavin  
President & CEO of Connecticut Children's Medical Center